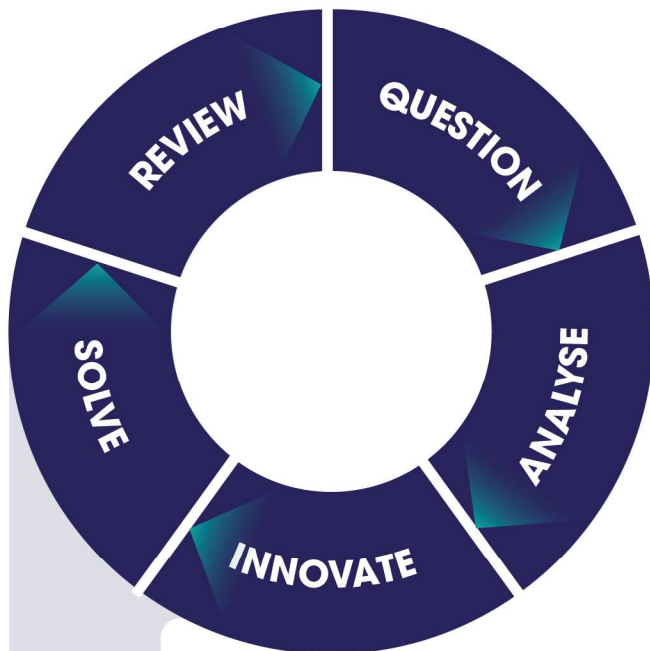


Optimising Performance

To Achieve Objectives

By Refining Core Skills



Automation of Processes

Managing the Change

The System/ People Interface

Presented by Sara Penrose

Sara Penrose Limited

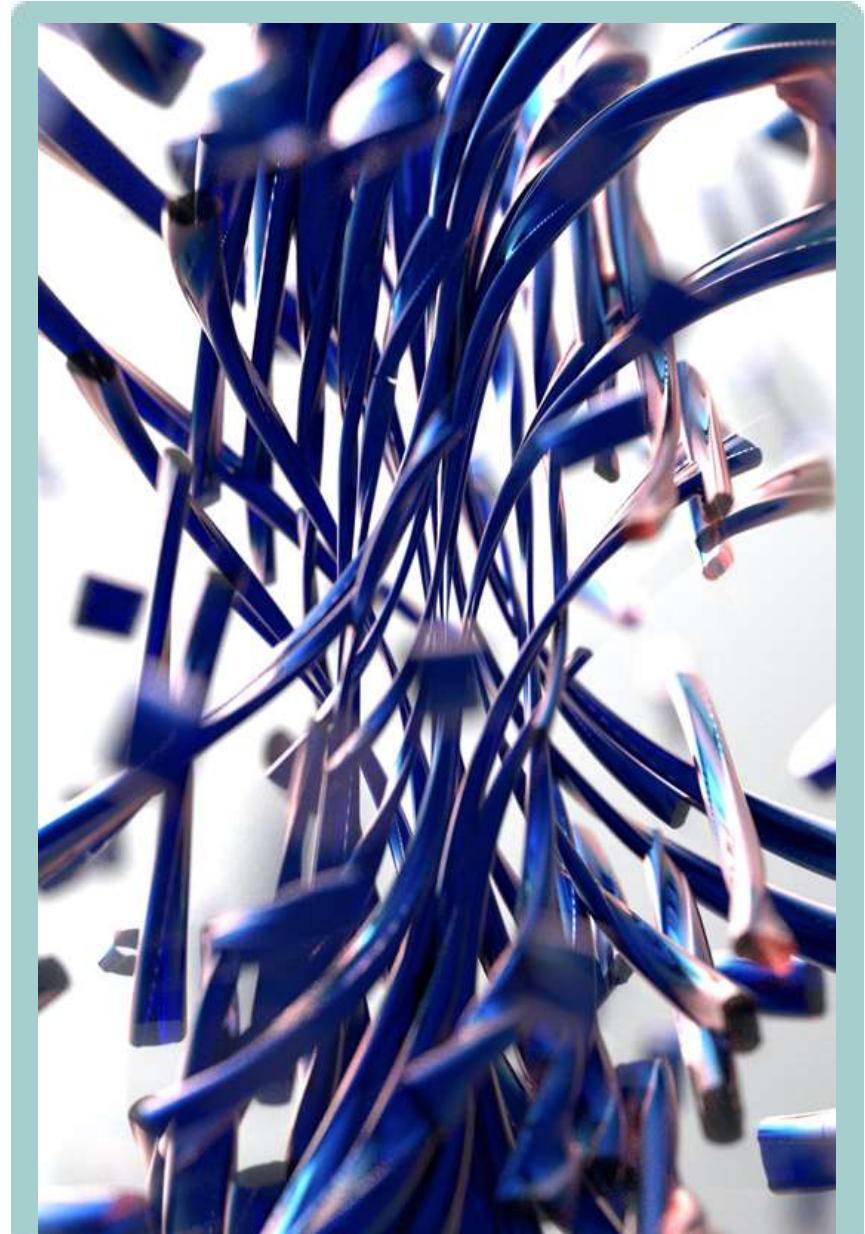
sara@sarapenrose.co.uk

- **Introduction & Background**
- **Case Study** Multi site design and implementation of an Enterprise Resource Planning (ERP) system
A plant manager and end user perspective

Gaining Information and Eliminating assumption

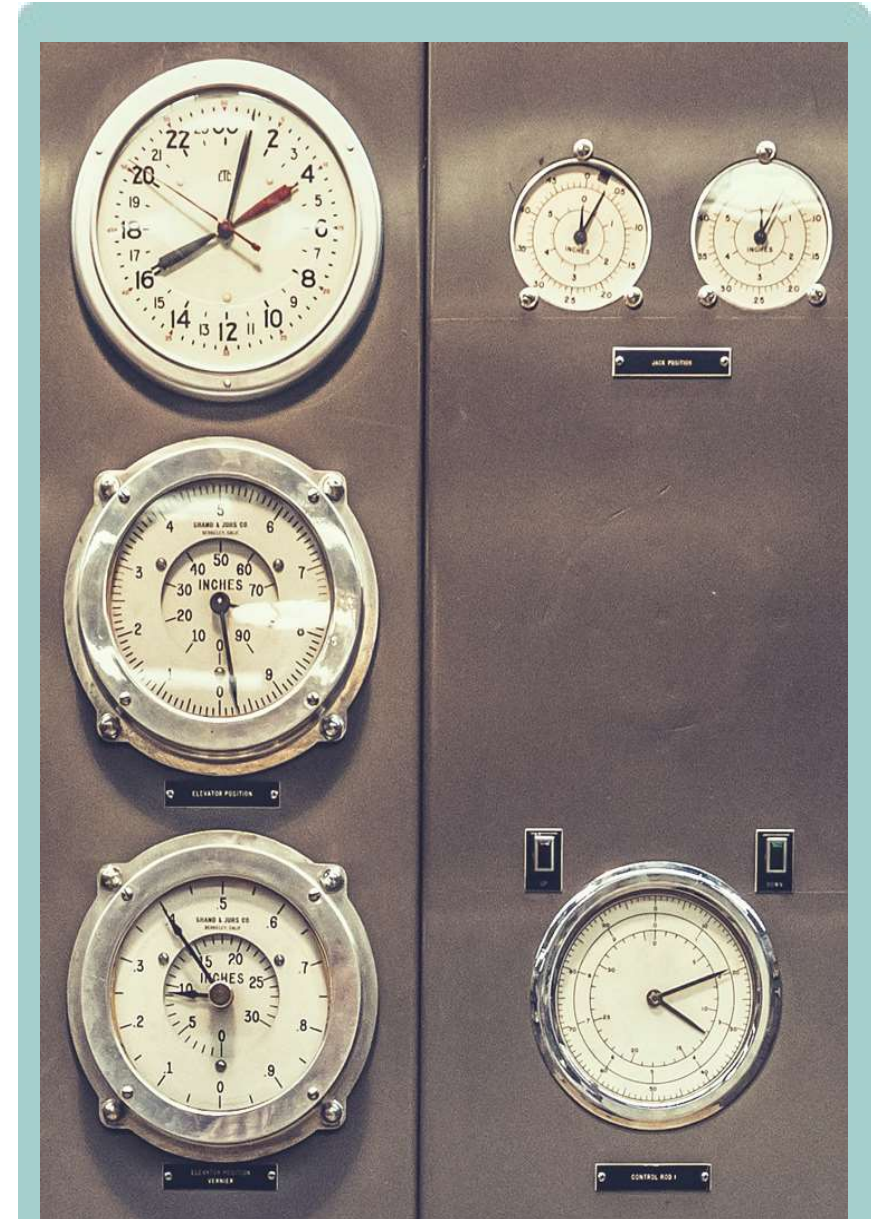
Why-What-Where-Who-When-How

- Why are you doing this? What is the objective?
- Why would the people in your team want this?
- How does your business work?
- What are the components of your existing processes?
- What would be the inputs to the system?
- What work would the system be performing?
- What will be the system outputs?
- Who would be responsible for entering the data?
- When would go live be and What are the milestones to get there?
- Who to involve and When?
- How to communicate and train?



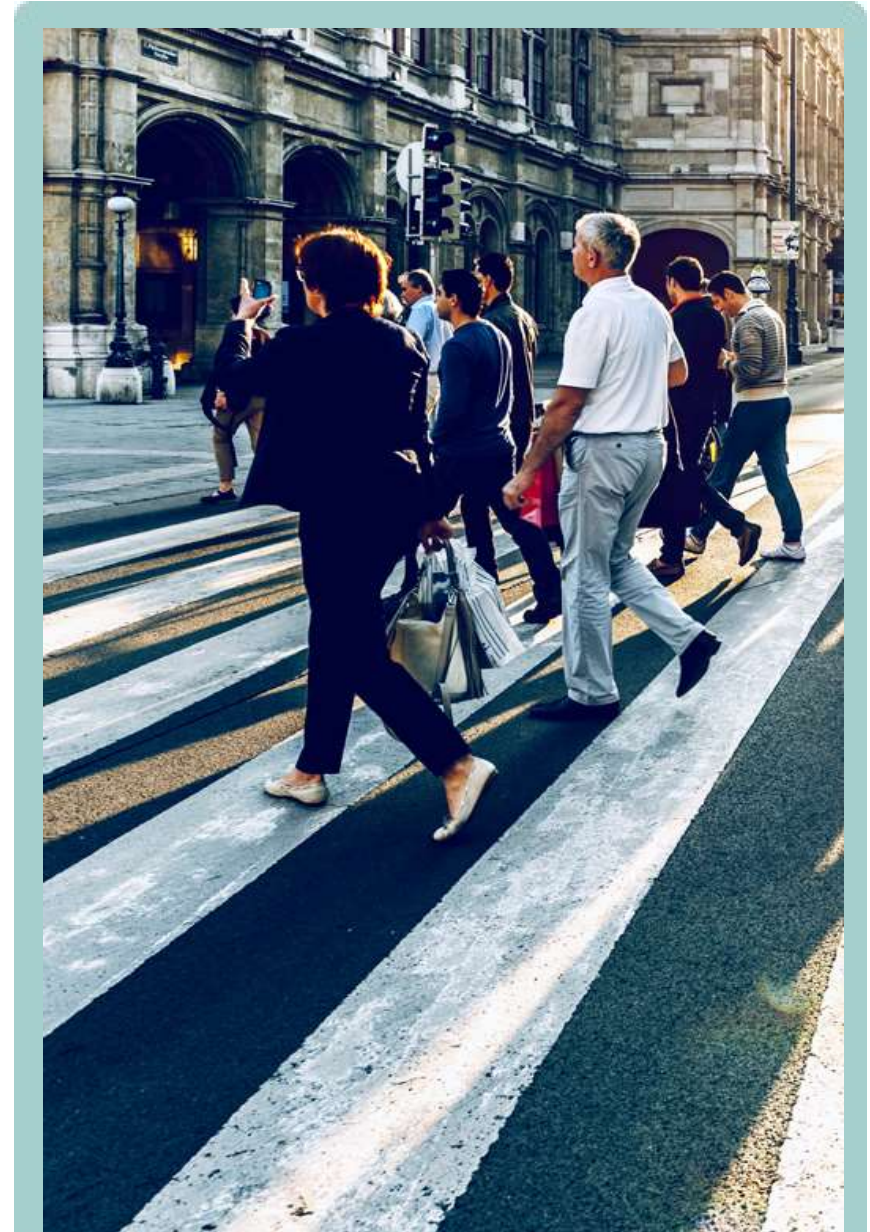
Understanding Information – Quantifying and Qualifying

- Your Team of People – Roles v Reality, knowledge, experience, tapping into the value of diversity
- Customer Requirements
- Suppliers
- Process Mapping & Gap analysis
- KPI's – navigating the data
- Sometimes less is more
- Attention to the system/ people interface points



Thinking about things differently to add value.

- Build in Flexibility
- Team agility
- Design contribution
- The value of diverse perspectives
- Visualisation
- Entertaining the ridiculous – explore unlikely scenarios with inputs, outputs, workflows and other influences.



Answering the problem. Deciding and managing action.

- Deciding – key parameters
- Design outline – Business Requirements v System Capabilities
- The show must go on – Planning
- Resourcing
- Commissioning Testing
- Training & Handover



Judgment of the work done.

Identifying opportunity for improvement.

- What worked well – Importance of recognition
- Engagement and Legacy
- Debrief – what didn't work well
- Lessons learnt

